



**Vitro is a user centric bespoke EMR that has 100% clinician use in hospitals, it can be customised with minimal change to the organisations existing processes.** Vitro provides complete clinical usability, an open integration platform across all care settings and delivers rapid return on your investment.

*The path to a paperless hospital*

## RAPID IMPLEMENTATION, IMMEDIATE USER ADOPTION & INSTANT CLINICAL IMPACT

Vitro delivers using your content, your care pathways, your business rules and your clinical expertise. Vitro ensures the users, their content and their patients are at the heart of medical records.

Vitro is designed with clinicians in mind, to understand the ways clinicians work and to be adapted to meet their needs. This leads to a clinician-centric EMR. Vitro provides an App based true medical record for clinicians and patients,

capturing complex clinical data and integrating with all your hospital systems so a complete patient history is available in real time from a single source, electronic patient record.

Vitro naturally inspires user adoption. It is a system that adapts to the way you work, is simple to use, improves clinical decision support, captures complex clinical data for analysis, reduces costs and ultimately improves patient care and outcomes.

## FAMILIAR EMR CHALLENGES

- EMR implementations that the end users don't engage with
- Systems that require users to radically change the way they work
- User adoption and change management challenges
- High implementation costs
- Long implementation time lines
- Disparate IT systems
- A lack of integrated data

## HOW VITRO BENEFITS YOU, THE CLINICIAN?

Clinicians can spend less time on administration, allowing them to spend more time with patients.

**Access a complete electronic medical record instantly, at any time, from where they need it. Use offline mode to work in non-connected environments.**

An electronic record that visually reflects existing processes leads to fewer errors, reduced risk and better patient care.

**Clinicians are empowered through integrated care pathways and workflows.**

Pre-populated patient data saves time and reduces administration and duplication.

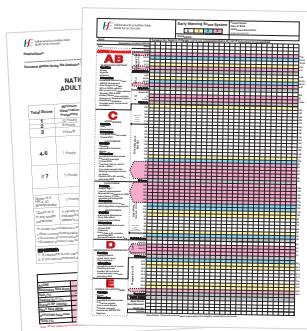
*"From an adoption point of view, quite a few nursing staff have been surprised at how easy it has been to use. Since the implementation of Vitro, patients have commented on the presence of staff closer to the patient's bedside, they are not having to be at the central nurse's station because they have got access to various workstations around the ward."*

**Belinda McRae – Nurse Unit Manager, Calvary Health Care**

## INSPIRING USER ADOPTION

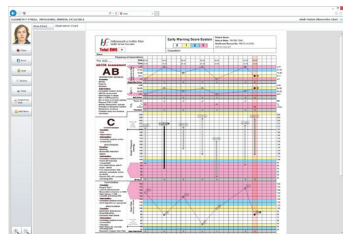
### 1. The Paper Document

Retain your existing paper documents that include your unique intellectual property. Retain your existing medical record.



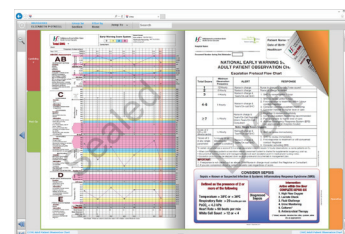
### 2. The Vitro App

Add intelligence such as validation, calculations and workflows; add functionality such as charting, drawing, link to databases and boilerplate text.



### 3. The Patient Chartbook

Scroll through the patient chartbook page by page, viewing the complete patient history in a way you are familiar with, with, order, sort or search.



## the VITRO APPROACH

### Rapid Implementation

#### Vitro is adapted to your existing Medical Records

Retain years of clinical expertise, intellectual property and your existing workflows - with added intelligence that reduces clinical variables. Keep the same familiar look and feel as your paper medical record, implemented in months rather than years.

### Immediate User Adoption

#### Users easily adopt Vitro as their EMR

Vitro is adapted to your look and feel, your intellectual property and your workflows. A complete patient history in a single chartbook gives a true medical record, designed to be mobile allowing users to provide care in a way that suits them. This reduces change management and inspires adoption.

### Instant Clinical Impact

#### Instant clinical impact is realised by adaption and adoption

The added intelligence means decreased administration time, increased time with patients and improved patient care and outcomes, with lower implementation costs and rapid implementation times you see immediate returns on your investment.

## THE BENEFITS:

### Increase user adoption

Realise immediate clinical benefits

### Increase patient safety

Decrease administration

### Increase time for patient care

Rapid implementation

### Reduce inefficiencies

Reduce your clinical risk

*"My children call me a technophobe. I only use a computer for work purposes - I don't use them in my leisure time. I found it really easy. To tell you the truth I have shown people in my department certain things that are available because it is so easy to use and scroll through."*

**Joanne Patira – AH Assistant Physiotherapy, Calvary Health Care**

*"Vitro is an amazing solution because it lets us take the existing paper workflow that Operation Smile has done such a great job developing, and put that on tablet devices without changing the look and feel of the workflow, and so for the clinician who is already used to the paper workflow, they have that same workflow but now it is on a tablet and we are able to digitise that workflow."*

**Paul Smolke, Industry Managing Director, Worldwide Health, Microsoft**

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